

What is Accounting

The process of recording, classifying, summarizing, and interpreting of financial events and transactions to provide management and other interested parties the information they need to make good decisions.

**Managerial Accounting
INTERNAL ONLY**

Provides information to management to allow them to make the day-to-day decisions to run the operation and achieve the goals of the company. These include reports on the cost of production, marketing, forecasting...

**Financial Accounting
INTERNAL & EXTERNAL**

Provides information to those outside the corporation to allow them to make informed decisions. Do I invest in this company? Will the company be able to repay a loan? What does the company owe the IRS?

Who are the users of Accounting Information

Governments (IRS) & Regulators ↔ Owners ↔ Creditors ↔ Suppliers ↔ Analysts ↔ Management
Governments require tax returns, quarterly reports and more, *Owners* like to see the income statement and cash flow to determine profitability, *Creditors* and *Suppliers* look at the balance sheet to make sure the company can repay their debt, *Analysts* use all statements to advise investors, and *Management* uses information to make decisions, forecast future sales, expenses and much more.

Types of Specialization

Managerial Accountants ↔ Auditors ↔ Tax Accountants ↔ Governmental & Not-For-Profit

Financial Statements

Income Statement ↔ Balance Sheet ↔ Statement of Cash Flows

Income Statement

Revenues:
Fees Earned
Sales
-Expenses
Rent
Utilities
Depreciation
=Net Income

Balance Sheet

Assets
Cash
Accounts receivable
Inventory
=Liabilities
Accounts payable
Bonds Payable
Mortgages Payable
+ Owner's Equity
Common Stock
Retained Earnings

Assets = Liab + OE

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Statement of Cash Flows

Operating:
operating revenues and expenses
+ Investing:
how are we investing in our productive assets (Property, Plant, and Equipment)
+ Financing:
how are we financing our business (Equity → Stock, Debt, Bonds, Mortgages, etc.)
=Increase(Decrease in Cash)
+Cash at beginning of year
=Cash at end of year

THE EQUATION MUST BALANCE

John Company Income Statement For the Year Ended Dec 31, 2012	John Company Balance Sheet Dec 31, 2012	John Company Statement of Cash Flows Dec 31, 2012
Revenue: Fees Earned 20,000 Expenses: Rent Expense 1,500 Wages Expense 2,500 Utilities Expense 350 Total Expenses <u>4,350</u> Net Income <u>15,650</u>	Assets: Cash 18,100 Accounts receivable <u>6,250</u> Total Assets <u>24,350</u> Liabilities: Accounts payable 4,230 Owner's Equity: Common Stock 1,670 Retained Earnings (2800+15650) <u>18,450</u> Liabilities & Owner's equity <u>24,350</u>	Operating Activities Net Income 15,650 Depreciation 5,700 Gain on Investment (2,000) ↑↓ In Current Assets (1,000) ↑↓ In Current Liabilities <u>2,000</u> <i>Net Cash Flows from Operating activities</i> 20,350 Investing Activities ±Cash received/paid for Property, Plant, Equip <u>(15,750)</u> <i>Net Cash Used for Investing Activities</i> (15,750) Financing Activities Cash received/Paid for Stocks, Bonds, Mortgage. 2,000 Less cash paid for Dividends <u>(2750)</u> <i>Net Cash Used for Financing Activities</i> <u>(750)</u> Increase(decrease) in cash 3,850 Cash at beginning of Year <u>14,300</u> Cash at end of Year <u>18,100</u>

Analyzing Financial Performance using Ratios

Ratio Analysis: The assessment of a firm's financial condition using calculations and interpretations of financial ratios developed from the firm's financial statements.

Liquidity Ratios

Current Ratio

$$\frac{\text{Current Assets}}{\text{Current Liabilities}} = \frac{\text{Cash} + \text{A/R}}{\text{A/P}} = \frac{18,100 + 6,250}{4,230} = 5.7565 = 6:1$$

Acid Test Ratio

$$\frac{\text{Cash \& Cash equivalents}}{\text{Current Liabilities}} = \frac{\text{Cash \& Cash equivalents are those accounts that can be converted to cash today. Only Cash, Accounts Receivable, and Marketable Securities}}{\text{Current Liabilities}}$$

This ratio tells us that John Co., is able to pay all of its current liabilities 6 times.
The average is 2:1 so this is great.

Leverage (Debt) Ratios

Debt to owners' equity ratio

$$\frac{\text{Total Liabilities}}{\text{Owner's Equity}} = \frac{\text{A/P}}{\text{Owner's equity}} = \frac{4,230}{24,350} = .1737 = .18$$

This ratio shows us the John Co., had \$0.18 in debt for every dollar in equity.

Profitability (Performance) Ratios

Return on sales=

$$\frac{\text{Net Income}}{\text{Net sales}} = \frac{\text{Net Income}}{\text{Total Revenue}} = \frac{15,650}{20,000} = .7825 = .78$$

For every dollar of sales, the company keeps \$0.78 before paying out dividends

Return on Equity=

$$\frac{\text{Net Income}}{\text{Net Sales}} = \frac{\text{Net Income}}{\text{Total Revenue}} = \frac{15,650}{20,000} = .7825 = .78$$

For every \$1 the owners put into John Co. they earn \$.78.